

Get more when you partner with Dell Financial Services**

Dell Financial Services (“DFS”) works closely with our consultants to identify, plan and execute projects. We are able to provide you with a dedicated financial specialist with significant industry experience which ensures mutual success. Additionally, we offer many other benefits through the Dell Expert Network to help grow your business:

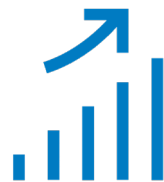
Get paid faster

DFS remits payment to YOU, the consultant, for the services financed within 24-48 hours after the invoice is submitted.



Finance the total solution

Your customer can finance their entire solution with DFS whether within the Dell Technologies family of businesses or other non-Dell hardware, software and services including your value-added services.



Ease of use

We make financing easy. By providing access to financing solutions that are seamlessly integrated into Dell's sales process, acquiring new IT solutions is one-stop shopping with DFS. We enable a fast, efficient and understandable purchase experience for your customers and offer quick credit decisions as well as promotional offers.



Offer differentiated capabilities

From the desktop to the data center to the cloud, DFS has programs such as PC as a Service, technology refresh and finance lease options allowing customers to align payments to their technology needs.



Offer more

Help your customers afford more and better manage their cash flow. With DFS your customer can use their other lines of credit to dedicate toward tactical obligations, conserve capital and lower total cost of ownership. Through our low monthly payments tailored to meet individual budgets the customer can spread technology acquisition costs over time.



About Dell Financial Services. Dell Financial Services is the captive finance company for Dell Technologies, providing payment solutions to distributors, channel partners and end-users in more than 50 countries globally, financing over \$8 billion annually.

To learn more about financing the total IT solution contact your Dell Small Business Advisor or your DFS Financial Specialist at 1-877-BUY-DELL or visit: Dell.com/Leasing for additional information.

**Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee (“DFS”) for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell Technologies and the Dell Technologies logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities.